Towards sustainable cancer care: Reducing inefficiencies, improving outcomes—A policy report from the All.Can initiative

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ABSTRACT

The past few decades have seen considerable advances in the way cancer is diagnosed and treated. Yet with the growing prevalence of cancer and ongoing pressures on limited healthcare budgets, equal access to the latest scientific advances and their affordability have become a challenge. In the face of limited resources and increasing demand, we need to find better ways of allocating the resources we have, and to focus on what can make the greatest difference to patients. This means both eliminating interventions that offer limited benefit and prioritising those that give the greatest benefit to patients and value to the wider system. Improving the efficiency of cancer care must start with a clear understanding of what outcomes we are trying to achieve for patients. We must (1) look across the entire cancer care pathway and move away from budget siloes and fragmentation in our current healthcare systems; (2) measure the impact of what we do by investing in the right data; and (3) use these data to drive a culture of continuous improvement with clear accountability mechanisms in place. Increasing efficiency, however, is not a goal in itself; it is a means to deliver what matters most to patients and what will achieve the greatest improvements in their care in a sustainable way. Achieving long-term efficiency in cancer care is a complex task, and all stakeholders have a role to play. Yet change has to start with policy-makers and those who decide on how healthcare funding is allocated today.
Box 1
Quantifying inefficiencies within our healthcare systems

Data on inefficiencies are not always easy to find. The data that do exist point to high costs because:

- Inefficient practices due to unwanted variations in hospital processes cost £5 billion per year, or 9% of hospital spending, in England alone [2];
- Poor adherence to medicines costs €125 billion per year in Europe [3];
- Disputes linked in part to poor communication between doctors and physicians cost over €1.1 billion per year in England [4].

The potential for savings and better outcomes for patients – key data:

- The World Health Organization (WHO) has estimated that removing wasteful and ineffective interventions can deliver a 20–40% efficiency saving in health spending across Europe [1];
- The Organisation for Economic Co-operation and Development (OECD) countries could gain approximately 2 years life expectancy for patients by reducing inefficiencies across healthcare systems [5];
- Over €7.2 billion could be saved in Germany every year through better coordination of care leading to reduced hospital admissions [6];
- According to a recent analysis, appropriate use of generics and biosimilars between 2015 and 2020 could bring an estimated saving of €7.1 billion for Belgium, Denmark, France, Germany, Italy, the Netherlands, Poland, Sweden and the UK [7];
- Eliminating avoidable adverse drug reactions would result in an annual saving of £466 million in the UK [8].

1. Introduction

Across European healthcare systems, it is estimated that 20% of spending is currently wasted on ineffective interventions [1]. Waste and inefficiency – apart from their impact on our healthcare systems – also represent considerable and unnecessary costs for patients and their families in terms of lost time, anxiety and fear, impact on quality of life, and financial burden. Ineffective interventions may also increase risk of harm, and ultimately lead to poorer outcomes for patients. The rationale for achieving greater efficiency is thus clear for patients: it should free up resources that can be used to provide treatment and care that deliver the most benefit (see Box 1).

Reducing waste and inefficiency in the organisation and delivery of care will become increasingly necessary to help relieve budgetary pressures stemming from rising demands on healthcare systems. Ultimately, improved efficiency will contribute to more equal access to, and affordability of, healthcare.

1.1. A focus on cancer

Although it may be argued that greater efficiency is needed across all disease areas, in cancer this need is especially urgent (see Box 2). Advances in the way we diagnose and treat many forms of cancer promise to transform outcomes for many patients in years to come. However, a number of expert commissions and professional groups [9–12] have suggested that we must find ways to allocate resources more efficiently in cancer care, and to reorganise our priorities in terms of long-term investments rather than short-term policy fixes. Without such innovation, we risk not being able to offer future generations the benefits of these advances, as governments will not be able or willing to pay for them. The urgency of this situation is confirmed by the fact that one European country in five already has insufficient funds to implement their National Cancer Control Plans (NCCPs) as drafted [7].

“Cancer patients in Europe live a paradox: the personalised medicine revolution has produced several extremely effective new treatments for cancer patients, but not all patients who would benefit from them have access to innovation. Innovation is meaningless if not available to everyone who needs it in a timely fashion.” (Professor Francesco De Lorenzo, President, European Cancer Patient Coalition)

“We are… at a crossroads where our choices, or refusal to make choices, have clear implications for our ability to provide care in the future.” (Richard Sullivan, the Lancet Oncology Commission for Sustainable Cancer Care Commission in High-Income Countries, 2011[11])

1.2. Reducing inefficiency is a precondition for fostering innovation in cancer care

“As a patient, it is extremely frustrating and desperately worrying to be told that there is not enough money to fund the innovative cancer treatments you need when there is so much obvious waste within the healthcare system.” (Kathy Oliver, The International Brain Tumour Alliance)

With current concerns over rising inequalities in access to the newer cancer medicines and technologies, some people may equate “improving efficiency” with cost-cutting, and therefore see efforts to improve efficiency as being an impediment to innovation in cancer care. This report, therefore, takes a different view. Our underlying premise is that improving efficiency and investing in innovation should be considered in tandem, the common thread being a focus on improving outcomes for patients. With the rising demands and increasing complexity of cancer care, disinvestment from inefficient practices may help free up resources for innovative care approaches [12,34]. Addressing inefficiencies today is thus a vital measure to safeguard the quality of cancer care and allow it to continuously evolve and improve for the benefit of the entire healthcare system and society as a whole.

Achieving greater efficiency calls for a whole-system view of cancer care focused on delivering optimal outcomes for patients across the entire care pathway. It also requires less emphasis on the upfront cost of a given intervention or policy (i.e. year by year), and greater value placed on the long-term impact of care choices and investments and on outcomes and costs, including social costs. Sometimes seemingly “expensive” technologies or practices may offer long-term value for patients, society and health systems alike, and their introduction may require changing practices or ways of delivering care. These so-called “disruptive innovations” may help to achieve optimal outcomes for patients and present “possible new ways of developing sustainable European health systems” [35]. With such prizes at stake, our healthcare systems need to be ready to integrate them, and find sustainable ways of doing so over time.

1.3. About this report

This report was drafted by members of the All.Can initiative: a group of patient and family representatives, health professionals, health economists, politicians and industry representatives who are united in their belief that we can do better with the resources available in cancer care for the benefit of cancer patients today and tomorrow.
2.1. A focus on outcomes, not just on costs

We need comprehensive data on outcomes as well as costs across the entire care pathway to underpin any efficiency effort and to guide decisions. Without these data, it is impossible to identify what works and...
what does not, or to track any deficiencies in care to their root causes.

Low availability of reliable outcomes data, however, poses a particular challenge. Patient-relevant outcomes data—focused for example on a patient’s return to normal functioning or freedom from complications—are usually not systematically recorded in clinical practice. Instead, more readily available processes or transactional measures—such as the number of procedures performed, lab test results, or waiting times—are used to assess performance [39].

“Unfortunately, the patient perspective is rarely central to the way we deliver, plan or evaluate cancer care.” (Bettina Ryll, Melanoma Patient Network Europe)

Poor availability of these data is partly linked to the fact that our healthcare information systems were not designed to collect comprehensive cost and outcomes data across the entire care pathway. Isolated budgets, fragmented information systems, and lack of uniform electronic patient records, among other hindering factors, often make comprehensive collection of these data difficult [39].

“We talk about focusing resources on delivering what matters most to patients. But too often, we don’t have the data available to really scrutinise the impact of given interventions or practices on patients across the entire cancer care pathway, and our efforts collapse into short-term cost-containment as a result.” (Vivek Muthu, Marivek Consulting)

Without meaningful data on patient-relevant outcomes, we end up making decisions based on what limited and blunt measures are available, not necessarily what is important to patients [39]. What’s more, if collected measures do not reflect what matters most to patients, improvement efforts targeting these measures are likely to have little impact on improving patient outcomes. In fact, ill-targeted efforts may have unintended adverse consequences for patients.

2.2. Data creating a cycle of continuous improvement

Systematic and holistic reporting of data is vital to create a cycle of continuous improvement and drive accountability across the entire care pathway.

As was illustrated in the PROCHE example cited previously, data should drive efforts to improve efficiency. Transparent data collection enables a cycle of continuous improvement and a constant refocus of resources to deliver what matters most to patients. First, we should collect data on actual use of care, map the variation in care patterns and compare against patient-relevant outcomes data. Second, we can identify current best practices in cancer care providing most value to patients by cancer type and other individual patient characteristics. We can then change the way we provide care, and continuously enhance its efficiency. This is illustrated in Fig. 2 [41].

A prominent example of putting this cycle of continuous improvement into practice is the Martini prostate cancer clinic in Germany (see Box 3).

In summary, driving efficiency is not a cost-cutting exercise. It is about finding adaptive ways to eliminate wasteful and ineffective practices, thereby improving outcomes for patients and making the best use of available resources. This requires the collection and analysis of comprehensive cost and outcomes data. These data may then be used to drive continuous improvement and strengthen accountability across the entire cancer pathway.

3. Improving efficiency in cancer care: opportunities for change

Defining inefficiencies requires a look across the entire spectrum of cancer care to try to identify practices, interventions or processes that do not provide meaningful benefits for patients with the resources used. This is no small task, as inefficiencies may occur at the level of the system, institution or individual, and at every step along the cancer care pathway.

Invariably, strategies to improve efficiency will involve some level of judgement and prioritisation as to where efforts are most needed and can have the greatest impact.

3.1. Identifying and correcting inefficiencies: where do we start?

The most common understanding of inefficiency is in terms of medical overuse, or “care in the absence of a clear medical basis for use or when the benefit of therapy does not outweigh risks” [44]. This definition was the basis for the Choosing Wisely campaign, which aims to promote
Box 3
Data driving continuous improvement in prostate cancer: the Martini Klinik in Germany [42,43]

Typically, prostate-specific antigen (PSA) levels are used as a primary measure of the impact of surgery for prostate cancer, whereas outcomes such as rates of incontinence or erectile dysfunction are less often collected.

The Martini Klinik Centre of Excellence in Prostate Cancer in Hamburg recognised this gap. The clinic started engaging prostate cancer patients in defining the most meaningful outcomes of prostate cancer surgery. This effort led to the systematic collection of patient-relevant outcomes, including rates of incontinence and erectile dysfunction for every surgery performed within the clinic. Data analysis results are fed back to the care team so that they can continually assess and improve their own performance. All data are also integrated into a web-based information system open to public viewing. This helps other prostate cancer patients to understand the potential impact of different care options and to better engage with their physicians about the outcomes they can expect.

The clinic’s survival rates are similar to those of other providers in Germany; however, its performance on other patient-relevant outcomes is well above the national average, as is illustrated in Fig. 3 [42,43].

### 3.2. A whole-system view on inefficiencies

The Choosing Wisely campaign focuses on specific inefficient practices across cancer care. A broader perspective on inefficiencies may involve thinking of those that may potentially be occurring at the level of the system, the care setting (e.g. primary-care practice or hospital), or the individual. Some examples of potential inefficiencies at each level are featured in Table 1.

In addition, judging efficiency requires us to ask different questions depending on whether one is looking at screening, diagnosis, treatment, or follow-up care. For example, screening programmes may be considered efficient if they help reach populations at highest risk of cancer, enable earlier diagnosis, and improve outcomes. Follow-up care may be considered efficient if it helps prevent complications from treatment and helps patients adapt to living beyond the phase of active treatment (Fig. 4).

This section presents a number of case studies that illustrate where inefficiencies exist and where efficiencies may be gained, with positive examples of implementation. These examples have been drawn from the published literature, and are by no means meant to be either exhaustive or representative of all potential inefficiencies across the cancer care spectrum, or proposed solutions to address them. Instead, they are intended as a starting point for further exploration, and illustrate the tremendous potential and scope for greater efficiency across cancer care.

Two transversal themes are then explored in subsequent sections: person-centred care and the potential for personalised care, and the role of data in improving efficiency.

| Table 1 |
| Levels of inefficiency and selected examples. |

<table>
<thead>
<tr>
<th>Level of inefficiency</th>
<th>Examples of possible inefficiencies</th>
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<tbody>
<tr>
<td>System</td>
<td>• perverse incentives for healthcare providers</td>
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<td>• suboptimal mix between private and public funding</td>
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<td>• mismatch between personnel skills and patient needs</td>
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<td></td>
<td>• inadequate provision of primary care and prevention</td>
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<td></td>
<td>• regional variations in quality of or access to care [5]</td>
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<tr>
<td>Institution</td>
<td>• unnecessary use of expensive technologies and care</td>
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<td></td>
<td>• insufficient data collection and optimisation of IT</td>
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<tr>
<td></td>
<td>• unidisciplinary (as opposed to multidisciplinary) care decisions</td>
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<tr>
<td>Individual</td>
<td>• poor doctor-patient communication, leading to unclear treatment goals</td>
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<td></td>
<td>• low adherence to medication</td>
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<td>• over-treatment, and under-treatment</td>
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<td>• poor support for care-givers</td>
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<td>• missed appointments</td>
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<td>• duplication or use of redundant interventions</td>
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<td>• medication errors</td>
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### 3.3. Workforce planning

Is the current healthcare provider skill mix most able to meet the needs of cancer patients over the course of their care? Is there continuity of care? Are we avoiding duplication?

The need for a multidisciplinary approach to care has been broadly recognised as being critical to improving standards throughout the entire cancer care pathway [27,55,56]. However, it is not applied systematically, often because of lack of available personnel or remuneration for the clinicians involved. This represents a clear missed opportunity to improve patient care (see Box 5).

Cancer nurse specialists (CNSs) play a key role within the multidisciplinary team. CNSs provide vital support to patients and their families, ensuring continuity of care and avoiding unnecessary hospitalisations for patients. CNSs may also help to free up time for oncology specialists, thereby speeding up care pathways and allowing for more patients to be seen [57]. Yet despite this, a number of countries still do...
Multidisciplinary care: unfulfilled potential

Despite being recommended in many policies and guidelines, multidisciplinary team (MDT) models may not be fully implemented because of funding and resource shortages. Physicians, for example, are often not remunerated for the time they spend on the MDT. In many countries, the roles needed to offer patients the psychosocial and non-clinical support simply do not exist, or are inadequately funded in hospitals. Recognising this issue, health insurance companies in Switzerland, for example, have introduced a special reimbursement tariff to ensure health professionals are paid for their input into MDTs.

In Belgium, the government offers specific financing for roles such as oncology nurses, onco-psychologists, social workers, and data managers to encourage an MDT approach in cancer centres. The funding to provide this extra manpower is explicitly foreseen in the Belgian national cancer plan [59].
Box 6
Reducing the risks of over-treatment from population screening: active surveillance for men with low-risk prostate cancer

Active surveillance has emerged as an effective way of managing the care of men diagnosed with low-risk prostate cancer [69]. It uses regular prostate-specific antigen tests and prostate biopsies to monitor patients, and switches them onto active treatment when the monitoring data indicate that it is needed.

The biggest study on active surveillance of low-risk prostate cancer is the Prostate Cancer Research International Active Surveillance (PRIAS) project. Implemented since 2006, it has encouraged doctors in 17 countries to keep low-risk prostate cancer patients under active surveillance and avoid starting unnecessary active treatment. The PRIAS pilot study (2012) [61], secondary evaluation with an expanded patient pool (2013) [62], and the 10-year follow-up study (2016) [60] all show that active surveillance is a safe treatment option for men with low-risk prostate cancer. One issue for patients, however, is discomfort from repeated biopsies. Ways to safely reduce the need for repeated biopsies are therefore currently being explored [70].

Box 7
Avoiding late diagnosis: early referral pathways in Denmark and the UK

Cancer patients may present with atypical symptoms at early stages of their condition, which general practitioners (GPs) may often not pick up, potentially leading to late diagnosis.

The Danish early referral pathway was set up in 2012 to allow GPs to refer patients with serious and non-specific symptoms and signs of cancer for early specialist diagnosis, in addition to those with predefined specific alarm symptoms of cancer [74]. In the year following implementation, 16.2% of the patients referred through the new criteria were found to have cancer [75].

Similarly, in the UK, Macmillan Cancer Support pointed out the problem of late diagnosis in the UK in its report, Cancer in the UK 2014 [76]. In response, the National Institute for Health and Care Excellence (NICE) expanded its early referral criteria for adults [77], children and young adults [78], to include “non-specific features of cancer” for urgent referrals to ensure timely diagnosis.

not have formalised specialist oncology nursing roles, although steps to change this are being made by the European Oncology Nursing Society [58].

3.4. Screening

Are we decreasing the number of cancers diagnosed at a late stage? Are we reaching high-risk populations? Are we avoiding over-diagnosis?

Cancer screening – particularly for prostate [60–62], breast [63] and cervical [64] cancers – may help detect cancers at an early stage. Yet an unintended consequence of increased cancer screening rates over the past few decades has been over-diagnosis (false positives and over-investigation). This leads to over-treatment of low-risk cancers which would not otherwise have developed into a serious health problem for patients [65–68].

Over-treatment not only represents an inefficient use of health resources, it may also produce long-term physical and psychological side effects for patients. In the case of prostate cancer this can include erectile dysfunction and incontinence from repeated biopsy or unnecessary surgical interventions [69]. Active surveillance programmes have been introduced as a means of countering the risk of over-treatment in prostate cancer (see Box 6).

3.5. Diagnosis

Is diagnosis accurate and timely? Is it identifying patients with cancer correctly and referring them to appropriate treatment?

Diagnosis is intended to correctly identify people who have cancer, with the aim of directing patients in a timely fashion towards the most appropriate and effective care pathways possible [71]. However, misdiagnosis or late diagnosis is a common problem with many cancers. This may lead to delays in treatment, poorer outcomes and higher costs [72]. For example, the costs of managing a case of breast cancer diagnosed at the most advanced (metastatic) stage are over twice those of managing a case detected at early stages, and the chances of 5-year survival are four times lower [73].

In Denmark and the UK, general practitioners (GPs) play a gatekeeper role to specialist care and are therefore the first point of contact for any patient presenting with possible symptoms. It was found that restrictive referral patterns for patients with cancer previously recommended to GPs exacerbated the risk of later diagnosis. Both countries therefore designed strategies to expedite suspected cancer patients into diagnostic pathways (see Box 7).

3.6. Specialising care

Do patients receive care from the appropriate specialists? Are appropriate accreditation systems, professional training and care pathways in place to ensure that patients are treated in centres with sufficient expertise?

As was mentioned previously, established care pathways may facilitate appropriate and timely referral for patients with cancer. In addition, there is ample evidence demonstrating that the centralisation of cancer care into specialist centres of excellence improves outcomes for patients [79].

The importance of specialist diagnosis and treatment is particularly acute in the case of rare cancers, which represent 22% of all new diagnoses of cancer in Europe [80]. Patients often face many challenges finding healthcare practitioners with the necessary expertise to treat their cancer if it is rare. A significant number of cases are misdiagnosed, often resulting in errors in initial treatment. This leads to compromised outcomes and inappropriate use of existing resources [80].

In light of this, Rare Cancers Europe (RCE) has recommended that rare cancers be treated within designated centres of expertise. The implementation of the European Reference Networks (ERNs) is a positive development in this regard (see Box 8).

3.7. Follow-up care

Do patients receive appropriate support following their active treatment, enabling them to resume active lives? Is appropriate support given to them to self-manage their condition as needed and avoid unnecessary admissions to hospital?

Advances in diagnosis and treatment have transformed cancer care into a chronic condition for many patients, leading to a growing...
The European Reference Networks aim to promote pan-European collaboration to achieve more efficient therapy management for rare diseases, including rare cancers. The initiative aims, for example, to promote exchange of diagnostic materials [18,79] and information [17,81,82], develop high-quality laboratory guidelines [83], improve real-world data collection [17,18,81,83], and create training and education tools for health professionals [83].

Since 2013, the European Expert Paediatric Oncology Reference Network for Diagnostics and Treatment (ExPO-r-NeT) has been delivering highly specialised paediatric cancer care by pooling expert knowledge and facilitating fluid health information exchange. It has allowed paediatric cancer experts to work much more closely than ever before, and continues to fight inequalities in childhood cancer survival across Europe [84,85].

The launch of the EU Joint Action on Rare Cancers [86] in November 2016 is expected to further strengthen collaboration and expansion of ERNs in several cancers. A range of partners from major European scientific societies, patient advocacy organisations and medical institutions are already working on the development of ERNs in rare adult solid cancers, blood disease and paediatric cancers.

A 2015 report from the UK found that supporting people with cancer beyond their initial treatment costs the NHS at least £1.4 billion per year, excluding end-of-life care. At least £130 million of this sum is spent on inpatient hospital care. Instead, patients should be receiving long-term support and management in a community setting, which may have prevented the need for emergency hospital admissions. Investing in appropriate follow-up care for cancer patients through personalised care planning may result in savings of £420 million per year [89].

population of cancer “survivors”. These patients require long-term monitoring and follow-up care beyond the so-called active treatment phase, whilst also adjusting to living with cancer, not just physically but also in terms of returning to work and everyday life [87]. Yet patients often lack a clear point of contact in primary care in case of any post-treatment issues, which may lead to avoidable hospitalisations, not to mention significant distress for patients (see Box 9).

A further issue with follow-up is that many patients are subject to unnecessary imaging and tests [88]. Web-based platforms that tailor the need for tests to individual data may represent an efficient way of providing patients with follow-up care (see Box 10).

4. Tailoring cancer care to individual patient needs: a building block to efficient cancer care

Any effort to improve efficiency must start with an understanding of what outcomes are most important to patients, followed by the direction of resources towards achieving these outcomes. It follows that the views of patients and caregivers, or their representatives, should be taken into consideration and be the foundation of how we plan, evaluate and deliver cancer care, creating the basis for a person-centred, and whole-person, approach to cancer care.

At an individual patient level, this means tailoring care around patients’ individual needs. It also means trying always to optimise outcomes for each individual patient, ideally finding “the right treatment for the right patient at the right time”: the notion of personalised care. We will address each of these in turn.

4.1. Person-centred care

Listening to patients is critical. Care decisions should be based not just on patients’ clinical needs, but also on their psychological and emotional needs as well. This has implications at the individual patient level, but also in the overarching planning of cancer care services, where patient organisations may provide a critical perspective on where the greatest unmet needs may lie.

As was illustrated by the PROCHE programme described earlier in this report, listening to patients and adapting care delivery to their individual needs may not only result in better outcomes, it may also improve efficiency. Patient needs are not just clinical, but also psychological and emotional [91]. A telling example of this may be found in the case of paediatric imaging, which also proves that often it is small and inexpensive things that can make the most difference to patients, and achieve the greatest results (see Box 11).

Another area where the notion of person-centred or “whole-patient” care is critical is palliative care. Palliative care is a holistic approach to...
Box 11
Adapting care to paediatric patients: patient-centred innovation in imaging

Many children find the experience of undergoing imaging tests, such as MRI, frightening. The intimidating, cold, grey machines with loud noises only add to the anxiety from already being ill. Up to 80% of paediatric patients must be sedated to carry out these tests. If an anaesthesiologist is unavailable to provide sedation, the scan must be rescheduled, creating anxiety for the child and his or her family all over again.

To address this situation, GE Healthcare redesigned their imaging machines by painting them in enjoyable themes such as a rocket ship or pirate adventure. This low-tech innovation helped improve paediatric patients’ perception of the imaging tests drastically from something terrifying into an adventure. The number of children needing sedation dropped, more patients could be scanned per day, and overall patient satisfaction scores went up by 90% [92].

4.2. Personalised care: providing the right treatment to the right patient at the right time

“With advances in our understanding of the genetic profile of cancers, physicians will, one day, be able to prescribe the most appropriate treatment, at the best dose, corresponding to each individual patient’s genetic profile. We are not there yet – but we should always try to make sure that we are limiting the use of ineffective drugs in patients and reducing avoidable toxicity.” (Gilliosa Spurrier, Melanoma Patient Network Europe)

The past decade has seen incredible advances in our ability to characterise the genetic and biological profile of individual cancers, including identification and understanding of key tumour receptors and pathways modulating the immune system. This has led to the development of new therapies directly targeting these new tumour markers. We now have a better understanding of the interplay between how cancers develop and how they kill normal cells, how cancer cells interact with their microenvironment, and the critical role of the immune system in these pathways.

In parallel, the field of diagnostics has grown considerably, offering considerable potential to identify the most appropriate treatment for patients based on given genetic and clinical factors. Ultimately, this is leading to an increased potential for effective and safe treatments to be given to each patient. The growing potential of diagnostics to help us tailor treatment to individual characteristics is illustrated in Fig. 5 [99].

Despite the excitement surrounding its potential, it is important to recognise that the science of “personalised medicine” is still evolving. Individualising treatment is not always possible, nor are decisions straightforward. The presence or absence of a given biomarker may be an important consideration in guiding treatment decisions, but it may not be the only medical consideration.

The role of patients and citizens – their ability to understand, process and act on health information (“health literacy”) – becomes even more important with personalised care. It is a precondition for finding the right treatment for the right patient and ensuring that physicians and patients take treatment decisions together to reflect a patient’s personal preferences and objectives.

All key stakeholders should work together to ensure that the appropriate organisational and testing infrastructure is in place to support the effective application of current and future scientific and technological advances. Important steps should include:

- defining and ensuring standards for the testing of biomarkers and diagnostic accuracy to minimise the number of false positives and false negatives (i.e. to optimise the predictive ability of biomarkers and other predictive tests), as the application of personalised medicine can incur substantial costs [100];
- encouraging clinical studies to ensure that the use of a personalised approach results in better outcomes for patients, with acceptable toxicity levels [100];
- Centralising and streamlining research efforts through public/private partnerships to eliminate unnecessary duplication in research [100] and help accelerate patient access to care and information as a result (e.g. the US Cancer Moonshot Initiative [101]).

Regulatory and reimbursement agencies also have an important role to play. They can ensure that the appropriate tests are reimbursed to enable physicians to put evidence-based guidelines into practice and to use personalised approaches as appropriately and efficiently as possible (see Box 13).

The new in-vitro diagnostics regulation that is being put into place will hopefully resolve some of these issues, as tests that are required for medicines to work will be linked to similar approval pathways. The new regulation is expected to be implemented fully within 5 years [103].

Box 12
Early palliative care: improved patient outcomes and reduced costs to the system

A randomised trial for lung cancer patients with a heavy burden of symptoms [96] found that those who received early and scheduled palliative care with standard cancer care reported higher quality of life, improved mood and longer survival periods, despite having less aggressive treatment than those who received only late and sporadic palliative care with standard oncological care. Although no economic analysis was conducted in this trial, analyses of it have found that palliative care is usually found to be less costly compared to conventional care, particularly in terms of inpatient care [97,98].
5. The role of data in driving efficiency across cancer care

Reliable data on costs and outcomes are, as has been mentioned previously, the starting point for creating a continuous cycle of improvement focused on interventions that offer the greater potential efficiencies for patients and the system overall. Although ongoing challenges exist, the collection and exploitation of real-world data and advances in “big data” analytics are likely to play a critical role in helping us understand what happens to patients across the whole cancer pathway, and in identifying potential areas of inefficiency or waste as well as areas of potential efficiency.

We already collect a lot of information in healthcare administrative databases. Unfortunately, not all of these data are useful, and several mutually reinforcing factors make it difficult to collect meaningful outcomes and cost data across the entire cancer care pathway [39] (see Box 14).

Notwithstanding these limitations, advances in data analytics have vastly increased our potential for using health data to identify what works and what does not. These advances help us implement adaptive and meaningful changes across the healthcare system. Two critical developments are the collection of real-world data and the use of big data analytics.

5.1. Real-world data

The term real-world data refers to data generated outside of randomised clinical trials [104]: for example, patient care records, disease registries, observational studies or registries to ensure medicines are used in accordance with their prescribed indication [110]. They offer a chance to observe and demonstrate how a given intervention – be it screening, diagnosis, a medicine or a device – works in “real-life” settings with unselected patient populations [104,114].

Real-world data are an important complement to clinical trial data, as patient populations included in clinical trials are often not representative of an entire cancer patient population, as they have to meet specific inclusion and exclusion criteria [115–117] (see Fig. 6) [116].

Real-world data are particularly important in the case of rare cancers, where small numbers of patients with any given rare cancer often make it challenging to conduct large-scale trials able to yield a strong evidence base on efficacy and safety. For example, consolidating data from electronic records and collaboration between countries may allow collection of sufficiently large amounts of real-world data to help inform the management of rare cancers [118].

Box 13

Resolving regulatory incongruence: the need for alignment between regulatory and reimbursement policies on the use of personalised medicines

Current scientific techniques allow us to identify – in the case of some anti-cancer medicines – which patients may present a higher risk of toxicity than others based on a specific genetic mutation. If these data are available at the time of approval, regulatory authorities will often request that this risk be clearly specified in the prescribing information (or label) for the given medicine. However, at the moment diagnostic tests undergo an approval and reimbursement process that differs from that of their “companion” medicines. What may also occur is that a given medicine is reimbursed, but its companion diagnostic is not, or vice versa. As a result, physicians may not be able to obtain the necessary information to select patients who are most likely to benefit from a given medicine, and medicines for which an effective diagnostic exists may be given to patients without knowing whether they are likely to respond [102].
The collection of real-world data has become increasingly important in the evaluation of new cancer medicines, as part of “coverage with evidence” or outcomes-based reimbursement schemes [104,114,119]. Outcomes-based reimbursement allows patients to receive new interventions whilst data of their impact in clinical practice — outcomes and costs — is being collected. For payers, this creates the potential for a more flexible pricing environment. It lays the foundation for identifying and eliminating medicines that are not as effective as others based on real-world data collected over time. Similarly, it prioritises those that offer the greatest value to patients based on these data [120]. Real-world data may also be useful to re-evaluate older interventions over time, as new data may reveal that these options no longer represent “best practice” in patients.

Despite their potential, it is important to recognise that many national outcomes-based reimbursement schemes are still in pilot phase because of technical, structural, financial and political barriers [120]. To overcome them, the ADAPT-SMART platform (Accelerated Development of Appropriate Patient Therapies: a Sustainable, Multi-stakeholder Approach from Research to Treatment outcomes) provides a consensus framework for outcomes-based reimbursement. This project is part of Innovative Medicines Initiative 2 (IMI2) [121]. The European Medicines Agency (EMA) recently launched the Medicines Adaptive Pathway to Patients (MAPP) based on the ADAPT-SMART platform to foster an outcomes-based approach to invest in innovation (see Box 15).

### 5.2. Big data analytics

Big data analytics is a field that is likely to transform our ability to scrutinise and improve the quality and efficiency of cancer care. Big data may be defined as: “large amounts of different types of data produced with high velocity from a high number of various types of sources [125].” Big data analytics refers to the systematic use of big data to make decisions.

We now have the computing power to simultaneously collect and analyse massive amounts of data from different settings of care to generate real-world evidence without delay. These analyses may then help to inform the improved management of cancers [118] and drive efficiency across the entire cancer care pathway [105,110].

Big data analytics can be descriptive, predictive or prescriptive [126]. Big, real-world data can help describe pathways of care. Pooling data across different settings may help to improve our understanding of the epidemiology and management of cancers and to drive more targeted and effective prevention efforts. The development of registries [104] may serve this purpose, with important European initiatives such as the PARENT Joint Action [127], the European Network of Cancer Registries [128] and EMA Initiatives on Patient Registries [129,130].
On 1 August 2016, the EMA launched the Medicines Adaptive Pathway to Patients (MAPP) to accelerate patient access to innovative therapies and decide further investment on the basis of their outcomes. It builds on the ADAPT-SMART platform under the Innovative Medicines Initiative 2.

Drug development through MAPP initially targets a small well-defined group of patients, and allows the early introduction of promising medicines within this population, whilst gathering real-world data from existing disease registries or compassionate-use programmes. Data are then collected in an iterative way both from real-world settings and clinical trials to decide whether to continue the initial licensing and to potentially expand the use of the drug to a wider group of patients. This complements EMA’s parallel initiative to measure the real-world impact of medicines in order to encourage their safe and effective use.[123]

The EMA emphasises the importance of involving both patient representatives and health technology assessment (HTA) bodies to facilitate discussions during the adaptive processes. To ensure transparency, the EMA gives clear criteria for patient representatives[124] to be invited to the discussion. The EMA calls for patient input in many areas: for example, whether the patient outcomes measured are relevant to patients, and whether new methods are needed to capture patient-relevant outcomes.

At a national level, one country that has invested heavily in data registries is Sweden, which has over 90 disease registries covering approximately 25% of annual health expenditure (see Box 16). Another interesting example is the Systemic Anti-Cancer Therapy Dataset (SA-CT) launched in the UK in April 2012; this is an e-facilitating system created by the American Society of Clinical Oncology (ASCO) in the United States (see Box 18 and Fig. 7).[116]

Analysing large volumes of real-life data across the entire care pathway will allow us to predict how to deliver better and more efficient cancer care.[135–137]. For example, analysing big health data at the national level can help improve population health surveillance by predicting patient population risks with higher precision[126], leading to much more targeted investment in prevention or screening programmes[110]. Similarly, it may help to identify populations who benefit most from screening interventions, and help to adapt outreach efforts to optimise the impact of existing screening programmes. An example of predictive analytics applied to cancer care may be found in the CancerLinQ™ system created by the American Society of Clinical Oncology (ASCO) in the United States (see Box 18 and Fig. 7).[116]

Finally, prescriptive analytics have the potential to transform cancer care from the current state of reactive care to predictive and preventive care[110,140]. Healthcare providers can now prescribe highly personalised care plans with minimal side effects by comparing each patient, in real time, with many other patients with similar characteristics and medical history[116,136]. Insights gained from analysing real-world data can also inform the redesign of care structures to achieve optimal patient outcomes with better resource allocation on a larger scale[110,119]. For example, providers already analyse large-volume patient health records to plan for patients who may need more intensive care than their peers[85]. Hospitals can reduce waiting times by streamlining the points of longest delay within each care pathway[141]. Finally, applying big-data analytics may help to accelerate the development of up-to-date clinical guidelines[137] and enable the personalisation of medicines, for example through genetic profiling[110].

“We need to collect outcomes that matter to people in a standardised way. The data can then be used in real time to support people in the management of their own health and to drive co-production. Additionally, the data can be used to compare performance across providers, driving learning and improvement and it can enable the move away from payment based on volume to payment based on outcomes. To start, we need to bring together communities of cancer providers from across the globe that sign up to this idea – so that together we can implement standardised measurement and enable its use by patients and professionals.” (Thomas Kelley, The International Consortium for Health Outcomes Measurement, ICHOM)

6. Conclusions and key recommendations

6.1. Putting efficiency in practice: the way forward

“Inefficiencies in the system are a toxicity. There is no single formula for all countries that will deliver sustainable care, but we can agree on key principles, and make recommendations where efficiencies could be made to improve patient care.” (Lieve Wierinck, Member of the European Parliament)

With the rising demand for high-quality cancer care and increasing financial pressures on our healthcare systems, there is an urgent need to re-think the way we allocate resources to cancer care. Creating greater efficiency across all aspects of cancer today is a necessary step towards safeguarding its quality for future generations. This paper has aimed to explore what is meant by efficiency in cancer care and to provide illustrative examples of where inefficiencies exist and greater efficiency may be created, thereby improving outcomes for patients and making the best use of available resources.

Improving efficiency is ultimately about change, and to make this happen we need to instil a new culture of efficiency across all cancer care professionals.

Box 15
The European Medicines Agency Medicines Adaptive Pathway to Patients: an outcomes-based approach to invest in innovation[122]

Box 16
Sweden: harnessing the power of data analytics for improving treatment pathways

Sweden’s 90 disease registries store vast amounts of information on outcomes, with relevant clinical societies playing a key role in defining and refining the criteria for nationwide data to be collected and analysed[131].

One such example is the Swedish Childhood Cancer Registry, which has existed since the 1970s; Sweden has the highest childhood cancer survival rate in Europe (80%), and this rate is consistent across the country.

The transparent reporting of outcomes data from registries to health professionals and the public has contributed to improved outcomes and greater efficiency, as the registry data allow health professionals to identify interventions or practices that yield the highest value[37]. Individual-level cancer registry data dating back to 1958[132] are available upon request for research purposes[133].
Box 17
The Systemic Anti-Cancer Therapy Dataset (SACT) map every cancer patient pathway [134]

In attempts to integrate real-world evidence to improve cancer outcomes, the UK launched the Systemic Anti-Cancer Therapy Dataset (SACT) in April 2012. It requires mandatory reporting of cancer outcomes and prescribed treatment regimens from all NHS hospitals in England, and attempts to map a complete patient care pathway with the outcomes reported. Using descriptive analytics, the initial mortality outcomes study for breast and lung cancer was published in September 2016.

The study assessed the real-world factors influencing 30-day mortality for breast and lung cancer patients in 2014 to help refine clinical decision-making processes at the national level. It also allowed a transparent comparison of mortality outcomes among different hospitals. The results should promote a review of the current care delivery for those with higher mortality rates, and show the importance of collecting outcomes data beyond clinical trials.

Box 18
American Society of Clinical Oncology (ASCO) CancerLinQ™: a data network driving the continuous cycle of learning for oncologists

In June 2016, ASCO launched its big data initiative, CancerLinQ™ [138]. Developed and led by doctors, CancerLinQ™ is a self-improving quality measurement and reporting system based on the daily feed and rapid analysis of unstructured clinical data, enriched with contextual information [139]. It aims to rapidly improve quality of care and patient outcomes using massive amounts of real-world patient data. Currently, 58 oncology practices and 1,000 providers across the United States are collaborating to harness the power of 750,000 patient records and 40,000 leading oncologists [138].

CancerLinQ™ will provide personalised insights for each patient by efficiently processing massive amounts of individual patient data and rapidly analysing complex trends. The real-time trend reports will be visually intuitive, present each patient’s clinical event history, and continue to reflect up-to-date insights and findings [116].

CancerLinQ™ creates a continuous cycle of learning, beginning and ending with the patient.

Data from clinical practice are put into CancerLinQ™ via a daily feed that originates from source systems at the practice. There is no data entry required by practice team members.

CancerLinQ™ ingests and processes the identifiable data at the individual patient level.

Powerful data analytics tools, parameterised reports and Quality Performance Indicators are made available to the practice and accessible via a standard web browser via a secure web connection.

CancerLinQ™ uses statistical methodologies to de-identify data included in aggregate data sets.

Fig. 7. How CancerLinQ™ leverages big data analytics to drive cancer care quality improvement [116].
policies and practices. We need to take a whole-system perspective of how we can improve efficiency across the entire care pathway, moving away from short-term investment decisions, siloed budgets, and artificial segregation between different parts of the healthcare system. We need to invest in and exploit data to inform the right decisions. And critically, across everything we do, we need to make sure we are always focusing our efforts on delivering the best possible outcomes to patients, and be ready to scrutinise, and change, practices if they fall short of achieving this goal.

We all have a responsibility for, and a shared interest in, improving efficiency in cancer care. Political will is an essential starting point for this change to begin. National governments must be at the helm, as they ultimately drive decisions on the funding and allocation of resources. The European Union also has an important role of coordination and leadership to play. All stakeholders, however, have an essential role to play across everything we do, we need to make sure we are always ready to make bold decisions if we want true change to occur. We must all accept that achieving efficiency may require compromises from each of us, and may even run contrary to our immediate interests.

Recognising the potential for greater efficiency in cancer care is simple. Implementation, however, is more challenging, and involves overcoming a number of systemic, technical, cultural and political barriers. It would be unrealistic to think we can overhaul the way we deliver cancer care overnight. Yet, as has been shown in the previous sections, there are several promising examples of where inefficiencies have been identified and tackled. The questions are: how can some of these approaches be applied at scale, and what can each group of stakeholders – governments, regulatory and reimbursement agencies, industry, researchers, physicians, patients and care-givers – do to enable this process?

Unfortunately, we currently lack practical models to guide the disinvestment from inefficient practices and reallocation of resources towards more efficient ones. The notion of “out with the old, in with the new” is conceptually appealing, but its implementation may be difficult in practice. Some authors have suggested that disinvestment decisions should be led by the same HTA agencies (or similar bodies) that advise on which new interventions should be funded, thereby ensuring a consistent evaluation framework to be used to guide both investment and disinvestment decisions [142]. However, we still need to explore feasible, evidence-based models of disinvestment that allow interventions (old and new) to be continuously re-evaluated in light of new data coming from clinical trials, registries and real-world data studies [12]. Creating accountability for these mechanisms will also be key.

6.2. Key recommendations

To reduce inefficiencies and ultimately to protect the financial sustainability of high-quality cancer care for all European citizens, we need to:

1. **Place patient-relevant outcomes at the heart of everything we do** by including patients and their representatives in all aspects of cancer care planning, delivery, and evaluation. Across all aspects of cancer care we must ensure that we are focusing on what matters most to patients.

2. **Invest in data** in the form of real-world data collection to capture variations in use of care and patient-relevant outcomes. We also need better linkages between health information systems and big-data analytics to guide a continuous cycle of improvement, help target care more effectively, and support technological and service innovation.

3. **Create greater accountability** through measurement and public reporting of outcomes, outcomes-based reimbursement, and built-in mechanisms to systematically identify and remove inefficiencies in cancer care.

4. **Focus political will** to drive efficiency measures and strategic re-investment across the entire cancer care pathway.

What can policymakers do to help achieve more efficient cancer care?

At the European level:

1. **Place patient-relevant outcomes at the heart of everything we do:**
   - ensure that all health policies (i.e. in health promotion, prevention, and care) take account of the experience and perspectives of patients and citizens in health care;
   - empower patient organisations to help drive greater efficiency throughout the system, possibly in the form of a “Choosing Wisely” campaign driven by patients.

2. **Invest in data:**
   - invest in public–private partnerships that aim to collect and merge real-world datasets across different countries;
   - map country-level variation in relevant cancer outcomes across countries, building for example on the EuroHope study, to compare variations in cancer care and outcomes, and drive improvement over time [144].

3. **Create greater accountability:**
   - within the European Semester, include credible measures of efficiency against which healthcare systems may be held accountable, and monitor progress against these measures over time, taking cancer care as an example.

4. **Focus political will.** As a follow-up to the Cancer Control Joint Action, as well as the Economic and Financial Affairs Council’s commitment to ensuring fiscal sustainability and access to good-quality healthcare services for all [143], policymakers should collect good practices and explore models for creating greater efficiency in cancer care.

At the national level:

1. **Focus political will:**
   - make efficiency in cancer care a priority in national health policy and invest in a national consultation to identify existing inefficiencies;
   - develop clear objectives to remedy these inefficiencies, with dedicated resources to ensure successful implementation.

2. **Place patient-relevant outcomes at the heart of everything we do:**
   - always involve patients or their representatives in all prioritisation decisions in national-level planning, purchasing and evaluation bodies such as health technology assessment (HTA) agencies or their equivalents;
   - ensure that care pathways are built around a clear understanding of patients’ perspectives and experience.

3. **Invest in data:**
   - map regional variations in the use of care and patient-relevant outcomes across different cancers, and report these data back to individual practices or hospitals to promote adaptive improvements over time.

4. **Create greater accountability:**
   - explore the implementation of outcomes-based reimbursement schemes to encourage the development of new technologies that provide the best outcomes for patients.
Conflict of interest statement

This document was written by the All.Can group. All.Can was set up to engage policymakers on the need to improve the efficiency of cancer care, focusing on better outcomes for patients. The group aim is to identify ways we can optimise the use of our resources in cancer care. All.Can members include leading representatives from patient organisations, policymakers, healthcare professionals, and representatives from research and industry.

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This paper, and all All.Can publications, reflect consensus of all the members, who hold full editorial control.

Appendix A. Consolidated examples of clinical practices to discontinue or encourage in cancer care pathway

Note: This represents a first attempt at identifying areas of “obsolescence” or clear “do-not-dos” in cancer care, which have been identified by leading cancer professional societies in different “Choosing Wisely” campaigns in the US, Canada and Australia. This list is far from exhaustive, but gives an idea of where the focus of proposed “de-listing” has been.

Screening and diagnosis

- Avoid using PET or PET-CT scanning as part of routine follow-up care to monitor for a cancer recurrence in asymptomatic patients who have finished initial treatment to eliminate the cancer unless there is high-level evidence that such imaging will change the outcome [48].
- Don’t perform prostate-specific antigen (PSA) testing for prostate cancer screening in men with no symptoms of the disease when they are expected to live for less than 10 years [48].
- Don’t initiate management of low-risk prostate cancer without discussing active surveillance [46].
- Don’t perform PET, CT and radionuclide bone scans in the staging of early prostate cancer at low risk for metastasis [49].
- Don’t perform surveillance testing (biomarkers) or imaging (PET, CT and radionuclide bone scans) for asymptomatic individuals who have been treated for breast cancer with curative intent [49].
- Don’t perform routine cancer screening, or surveillance for a new primary cancer, in the majority of patients with metastatic disease [50].
- Don’t perform routine colonoscopic surveillance every year in patients following their colon cancer surgery; instead, frequency should be based on the findings of the prior colonoscopy and corresponding guidelines [50].

Treatment

- Don’t deliver care (e.g. follow-up) in a high-cost setting (e.g. inpatient, cancer centre) that could be delivered just as effectively in a lower-cost setting (e.g. primary care) [50].
- Don’t routinely use extensive locoregional therapy in most cancer settings, situations where there is metastatic disease and minimal symptoms attributable to the primary tumour (e.g. colorectal cancer) [50].
- Don’t give patients starting on a chemotherapy regimen that has a low or moderate risk of causing nausea and vomiting anti-emetic drugs intended for use with a regimen that has a high risk of causing nausea and vomiting [48].
- Don’t use cancer-directed therapy for solid tumour patients with the following characteristics: low performance status (3 or 4), no benefit from prior evidence-based interventions, not eligible for a clinical trial, and no strong evidence supporting the clinical value of further anti-cancer treatment [49].
- Don’t use combination chemotherapy (multiple drugs) instead of chemotherapy with one drug when treating an individual for metastatic breast cancer unless the patient needs a rapid response to relieve tumour-related symptoms [48].
- Don’t use a targeted therapy intended for use against a specific genetic aberration unless a patient’s tumour cells have a specific biomarker that predicts an effective response to the targeted therapy [48].
- Don’t initiate whole-breast radiotherapy as a part of breast conservation therapy in women age ≥50 with early-stage invasive breast cancer without considering shorter treatment schedules [46].
- Don’t routinely recommend proton beam therapy for prostate cancer outside of a prospective clinical trial or registry [46].
- Don’t routinely use intensity-modulated radiation therapy (IMRT) to deliver whole-breast radiotherapy as part of breast conservation therapy [46].
- Don’t use white-cell-stimulating factors for primary prevention of febrile neutropenia for patients with a risk for this complication of < 20% [49].
- Avoid chemotherapy and instead focus on symptom relief and palliative care in patients with advanced cancer unlikely to benefit from chemotherapy (e.g. performance status 3 or 4) [50].
- Don’t initiate management in patients with low-risk prostate cancer (T1/T2, PSA < 10 ng/mL, and Gleason score < 7) without first discussing active surveillance [50].

Survivorship (long-term care)

- Streamline interdisciplinary care structures and communication between oncology specialists and primary care providers [145].
- Increase provision of stratified care (cancer aftercare services) based on supported self-management and shared decision-making to fulfil unmet needs of patients [146].
- Limit surveillance CT scans in asymptomatic patients after curative-intent treatment for aggressive lymphoma [47].
- Don’t order tests to detect recurrent cancer in asymptomatic patients if there is not a realistic expectation that early detection of recurrence can improve survival or quality of life [50].

Palliative care (end-of-life care)

- Don’t routinely use extended fractionation schemes (> 10 fractions) for palliation of bone metastases [46].
- Don’t recommend more than a single fraction of palliative radiation for an uncomplicated painful bone metastasis [50].
- Don’t delay or avoid palliative care for a patient with metastatic cancer because they are pursuing disease-directed treatment [50].

References


